

Volk Protective Products
1422 Euclid Avenue, Suite #645
Cleveland, Ohio 44115

**Safety Tips
Inside**



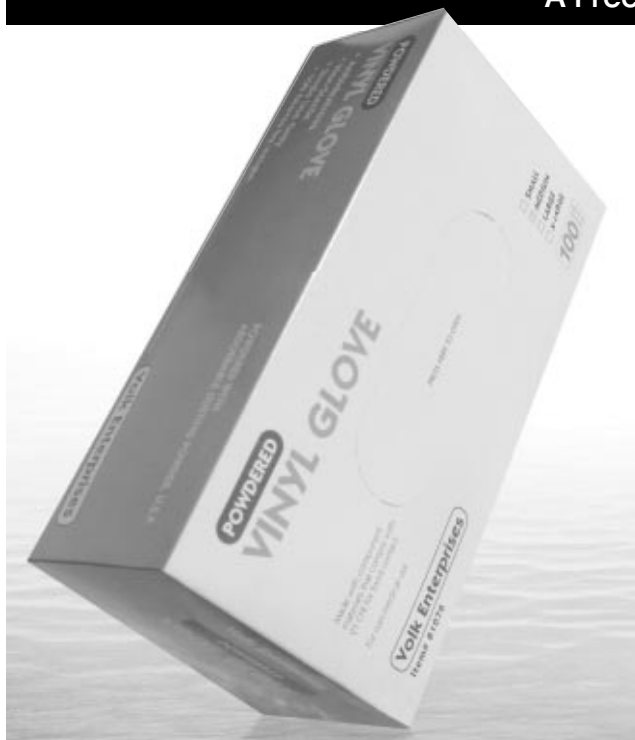
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HotPoints

A Free Publication / Monthly Specials and News You Can Use



This month's deal is a hot price on disposable latex and vinyl gloves. And this isn't just special pricing. This is special pricing on our already discounted brand...so let's get serious about selling ValueLine.

- You know a great opportunity when you see one ... and here it is. For a limited time only, buy new ValueLine powdered vinyl disposable gloves for only \$18 a case or \$20 a case for powder-free. Or choose Value Line latex: powdered for \$25 a case and powder-free for \$28 a case.
- How do we do it? For starters, we don't invest a lot of money in packaging or marketing this brand. Instead, we aggressively use our buying power to drive down the price you pay for quality disposable gloves. And we mean quality you can count on. Our gloves (like all Volk Protective Products) are tested in accordance with FDA requirements—ASTM D5252 (test data available on request).
- What do you do with the savings? Increase your margins or grab an increased share of market.
- Whatever you do, **DON'T WAIT**. This is a limited-time offer. You must act by February 29, 2004 to take advantage of these prices.

HOT
**Deals on ValueLine
Latex and Vinyl**

FEBRUARY SPECIAL

— LIMITED TIME OFFER —

ValueLine 5 mil latex and vinyl are now at the lowest price you will see this year. Decide how much you want to order at these special prices...and STOCK UP! To receive special pricing, orders must be received by February 29, 2004. As a special incentive to stock up, if you order 50 cases or more, we are offering **FREE FREIGHT**. Free freight is available on first orders only. Call customer service now: 800-856-2852.



Vinyl

Powdered, (# 81076)

\$18/cs

Powder-Free, (# 81073)

\$20/cs



Latex

Powdered, (# 61073) **\$25/cs**

Powder-Free, (# 61072) **\$28/cs**

Buy 50 cases or more, get
FREE FREIGHT!

Why Does QUALITY Matter in a DISPOSABLE Glove?

Many types of processing environments involve some degree of product or sample handling. In industries where cleanliness is critical to quality and/or safety — from foodservice kitchens to cleanrooms, from manufacturing environments to laboratory environments — disposable elastic gloves are widely used to protect critical surfaces from inadvertent contamination. If you are relying on your gloves to provide a clean barrier between skin and a critical surfaces or product, you must be confident that the barrier itself is not a problem.

All Volk single-use gloves, including our value-priced ValueLine brand, meet the highest standards of quality. They are tested in accordance with FDA requirements—ASTM D5252 (test data available on request). Additionally, Volk Protective Products utilizes a Third Party Testing Agency annually for verification of glove attributes. Further, products manufactured for Volk Protective Products are in compliance with 21CFR regulations for food contact and all manufacturing and distribution facilities utilized by Volk are certified ISO 9002 by a nationally accredited third party certifying body with yearly re-certification (copies of ISO certificates are available).

What does this commitment to quality mean to you? Most important, these quality measures are points to be sold. Your customers need to know that quality directly impacts safety and that their company's safety performance is of paramount importance to you. Secondly, this commitment to quality allows us to offer special pricing, monthly deals, value brands and other dollar-based incentives — when we are able — without you ever losing confidence that you are buying Volk, and therefore buying quality.

Did You Know...

- It takes about 345 squirts from a cows udder to equal one gallon of milk.
- The white part of an egg is called glair.
- Ears of corn always have an even number of rows.
- There are more than 7,000 varieties of apples grown throughout the world. Apples are also members of the rose family.



Get more...More product information, more safety resources, special promotions, news in our industry and more. You can share your workplace safety stories with us and win prizes. Link to government agencies for updates on codes and regulations. Get important food safety information. Your new foodservice safety "go-to" place is all just a click away.

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